

2020



MEMORANDUM OF UNDERSTANDING

THIS MEMORANDUM OF UNDERSTANDING ("MOU") is made on **Tuesday, 9th March 2020** BY AND BETWEEN

IDP Education India Pvt Ltd, Mangalore

IDP Education is the world's leading student placement company and proud co-owner of IELTS Examination - the world's leading English proficiency test along with the British Council and the University of Cambridge (ESOL Examinations). In India IDP has presence with 34 offices across 27 cities. IDP is co-owned by 38 Australian universities. **IDP Education has its Mangalore Branch office at 207, 2nd Floor, Inland Ormate, Navbharat Circle, Opposite Hotel Ocean Pearl, Kodialbail, Mangaluru, Karnataka 575003.**

AND

SDM College of Business Management, Mangalore a premier Institute part of network of educational institutions administered by the Shri Dharmasthala Manjunatheshwara Educational Society (R), having its registered office at **Ujire, Karnataka 574250** (hereinafter referred to as "SDM College of Business Management" which expression shall mean & include unless repugnant to the context or meaning thereof, its successors & permitted assigns) of the Other part.

IDP Education India Pvt Ltd., Mangalore & SDM College of Business Management, Mangalore are hereafter referred to individually as "Party" and collectively as "Parties".



PREAMBLE

IDP Education Helps international students gain admission to education Institutions in the main English-speaking countries.

WHEREAS SDM College of Business Management is a leading educational institute affiliated to Mangalore University, India, offering courses in multiple disciplines.

WHEREAS IDP India, Mangalore Services include personalized course advice, course application submission and pre-departure guidance.

WHEREAS SDM College of Business Management has shown readiness to collaborate with **IDP Education, Mangalore** for promoting the overseas studies & to provide required infrastructure & facilities for running & conducting the Seminars/Events from time to time throughout in an academic year as and when required.

NOW THEREFORE in consideration of the foregoing & mutual covenants and promises contained herein the Parties agree as follows:

1. It is agreed between the parties that IDP Education; Mangalore & SDM College of Business Management shall work together on **non-exclusive** basis for the **areas** mentioned hereof.
2. Role & responsibilities of each party will be as under:

Role & Responsibilities of IDP Education, Mangalore:

- Conducting education fair once or twice a year where US, UK, New Zealand, Canada and Australian Universities representatives will participate;
- Conducting Seminars on IELTS & Overseas Studies;
- Inviting SDM College of Business Management students to education fairs and events at Mangalore;
- Guest talks by eminent professors and scholars from international universities we are partnered with.

Role & Responsibilities of SDM College of Business Management:

- Allow students of SDM College of Business Management to attend the various events/ Seminar conducted by IDP;
- Recommend services of IDP Education to students planning their studies abroad;
- To provide required infrastructure & facilities like:
 - Permission to post IDP education, Mangalore event posters in college & hostel area.
 - Permission for using classroom/Seminar hall (typically 1-2 times a year during post-college hours for conducting Events/ Seminar/one to one session);
 - LCD Projector (if possible), Auditorium, Tables& Chairs.

Term of MOU:

This MOU comes into force from the day of signing by the last party. The term of this MOU is three (3) years from the last party signing hereof. Either party may terminate this MOU by giving thirty (30) days prior written notice to the other party.



Limitation of liability: Neither party shall be liable for any special, indirect, incidental, punitive, contingent nor consequential loss or damages suffered out of or in connection with the aforesaid MOU whether as a result of a breach of this MOU or otherwise.

Dispute Resolution:

This is a non-binding Memorandum of Understanding ("MOU"). The parties recognize that a bona fide dispute as to certain matters may from time to time arise during the term of this MOU, which relates to either Party's rights or obligations hereunder. In the event of the occurrence of such dispute, either Party may, by written notice to other Party, have such dispute referred jointly to the authorized representatives of the Parties, or their successors or counterparts, for an amicable resolution by good faith negotiations within 15 days after such notice is received in respect of such dispute.

IN WITNESS WHEREOF, the Parties hereto, each acting under due & proper authority have

executed this MOU as of the date written above

<p>FOR</p> <p>IDP Education, Navabharath circle, Mangalore</p>	<p>FOR</p> <p>SDM College of Business Management , MG Road, Mangalore</p>
<p>Signature / Stamp</p> 	<p>Signature / Stamp</p>  <p>Principal Shri Dharmapada Manjunatheshwara College of Business Management MANGALORE.</p>
<p>Name of representative:</p> <p>Shijo Mon Yesudhas</p>	<p>Name of signatory:</p> <p>Mrs. Aruna P. Kamath</p>
<p>Date: 09-03-2020</p>	<p>Date: 09-03-2020</p>

9.3.2020

Dear Madam,

Greetings from IDP Mangalore

I would like to thank you for your warm welcome this morning.

I am certain this MOU that we have signed today will mark the beginning of what we hope will be a long and fruitful collaboration, and will increase mutual understanding between our esteemed organisations.

We are grateful to you for having given us the time slot today to interact with the final year BBA and B.com students. We promise you that the students would be given the right guidance to move ahead in the future.

I would also like to thank Prof. Prasanna Kumar for the coordination and extensive support, indeed without his involvement this would not have been possible today.

Wishing you a great day ahead



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Regards,

Shijo Mon Yesudhas
Senior Executive Business Development,
IDP Education, Mangalore.

2nd Floor, Inland Ornet, Mangalore.
Mob - 9482397415
Phone - 0824-4411888 Ext-304
info.mangalore@idp.com
www.idp.com/India


Principal
Shri Dharmasthala Manjunatheshwara
College of Business Management
MANGALORE.

List of the students who selected for Foreign University through IDP.

Student Name	Course Applied	Destination Country	University Name	Contact Number	Student Email
Aditya Karkera	MSc Management and Global Supply	United Kingdom	Nottingham Trent University	+91 9741311181	karkeraaditya1997@gmail.com
Darryl Aranha	MSc Management	United Kingdom	Nottingham Trent University	+91 7899500284	darrylapreston@g
Shamith Uchil	Master of Supply	Australia	RMIT University	+91 9008949605	shamithu@gmail.c
Amrathsagar Punja	Ontario College Graduate	Canada	The Loyalist College of Applied	+91 7899659113	amrathsagarpunja@gmail.com
Ashwini Naik	Ontario College Graduate	Canada	The Loyalist College of Applied	+91 7204422154	ashwinisnaik4@gmail.com
Vinod Dsouza	Master of	Canada	Trinity Western	+91 9900372724	vinodsoz123@yahoo
Abhishek Manish	Master of	Australia	Curtin University	+91 7829568583	abhishek.kotecha


Principal
Shri Dharmasthala Manjunatheswarara
College of Business Management
MANGALORE.

College Name
SDM College of Business management
SDM College of Business management
SDM College of Business management
SDM College of Business management
SDM Postgraduate Centre for management Studies and Research
SDM College of Business management
SDM College of Business management



Principal

Shri Dharmasthala Manjunatheshwara
College of Business Management
MANGALORE.

List of the Students who selected for foreign University through IDP

Sl No	Stuent Name	College Name	Mobile	E-Mail	Pursuing Course
1	Sanjith	SDM	+91 9008032264	sanjithacharya1@gmail.com	Ontario Graduate Certificate in Global B
2	Shibani	SDM college	+91 8971027914	shibanibhandary32@gmail.com	Manual Program (Postgraduate) - US


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Destination Country	Institution Name	Study Level
Canada	Humber Institute of Technology & Advanced Learning	Postgraduate
United States	Manual Application - US	Postgraduate

Suaveetha

Principal
Shri Dharmasthala Manjunatheshwara
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MANGALORE.